



ECOSENSE LIGHTING ANNOUNCES EUROPEAN GROWTH WITH THE ADDITION OF SOLUS SOLUTIONS LTD AS DISTRIBUTING PARTNER

Continued Company Growth In European Markets

ARC Show 2012/Booth M13B—February 14, 2012 -- [EcoSense Lighting](#)™ today announced plans to further grow its business in European markets, bringing on a new distributing partner in Scotland. Solus Solutions Ltd has been named an authorized distributor of EcoSense Lighting specifier-grade [LED lighting solutions](#), extending the availability of EcoSense products across architectural, retail and commercial market segments throughout Scotland.

Developed by experienced lighting designers and fueled by innovative solid-state LED technologies, EcoSense Lighting [interior and exterior products](#) offer the architectural marketplace a beautiful and powerful line of sustainable LED lighting solutions. Notable eco-friendly benefits such as improved energy efficiencies and reduced heat, UV and carbon emissions, render EcoSense Lighting the best alternative to traditional lighting fixtures.

In addition to its environmental benefits, EcoSense Lighting products deliver high performance metrics including very impressive lumens per watt and uniform color consistencies across fixtures. EcoSense Lighting products undergo a [rigid LED-binning test](#) resulting in a yield that exceeds the ANSI standards requirement by 400%.

“Lighting is a key component within the element of architecture and our commitment to achieving technical excellence and outstanding service reflects the importance we attach to our products,” says Ken Colvin, Managing Director of Solus Solutions Ltd. “The EcoSense team is a strong group of credible LED experts who fully understand the marketplace and produce high quality products. We are extremely pleased to now offer a variety of [high performance](#) linear LED products allowing our clients to specify lighting in areas that a few years ago would be deemed impossible.”

“Solus, with its team of dedicated lighting specialists, highly technical expertise and superior level of customer service, will become a strong partner for EcoSense Lighting” notes Neil Gamble, EcoSense Vice President of Sales & Marketing – Europe, Middle East. “Solus and EcoSense Lighting have already partnered on some major installations throughout Scotland in applications

at Glasgow Airport, Glengoyne Whiskey Distillery and Stirling Castle Retail Shops and we are excited to continue building more opportunities.”

All EcoSense Lighting products meet the highest industry performance standards and are backed by a three-year manufacturer warranty. For more information, visit www.ecosenselighting.com or visit our stand at the [ARC Show 2012, February 29- March 1st in London at Booth M13B.](#)

About EcoSense Lighting

Founded by a team of long-serving industry experts with proven know-how in the development and best practices of solid-state illumination, EcoSense Lighting provides best-in-class LED lighting solutions for use in commercial and residential applications. The company offers a comprehensive line of LED fixtures that meet the technical requirements of the most demanding projects while delivering substantial benefits over traditional lighting sources. Established in 2008, EcoSense Lighting is privately held and has offices in Hong Kong and New York City. For additional information, visit www.ecosenselighting.com

About Solus Solutions Ltd

Solus Solutions Ltd, established in 2002, provides the architectural marketplace with superior knowledge of new lighting technologies alongside expert lighting design services. Solus Solutions Ltd offers a complete line of decorative, architectural and LED lighting solutions and brings its passion and commitment for achieving technical excellence and outstanding customer service to the project and specification lighting markets, including Retail, Leisure, and Commercial projects.

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